











SYLLABUS

Duration 3 months





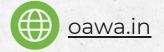
MODULES

Month 1

- Introduction to Savings & Investment
 - Savings, Investment & Speculation
 - How to convert savings into investment for long-term wealth creation
- The Power of Compounding
 - Its impact on investments and wealth creation
- How Macros impact the Markets
 - Economic Growth
 - Inflation
 - Policy Actions
- Where to Invest? Let's talk about Asset classes
 - Equity as an asset class
 - Debt as an asset class
- Importance of Asset Allocation
 - Practical nuances of asset allocation
- Investing through Mutual Funds
 - Types of Mutual Fund
 - Use of MF as an investment tool
 - How to select a Mutual Fund
- Creating your MF investment portfolio
 - Selection of debt and equity schemes
 - Monitoring the portfolio
 - How to evaluate the performance of a portfolio
 - How to calculate investment returns











Self-paced

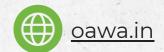
MODULES

Month 2

- How to value a Bond
 - The practical approach
- How to value an Equity share?
 - Using bottom-up and top-down methodology
- Diversification and Portfolio Risk
 Digital Badge NSE Knowledge Hub
 - Explain what is diversification of portfolio
 - Explain portfolio risk
- Strategies to minimise portfolio risk
 - Strategies for debt investments
 - Strategies for equity investments
- Can gold and real estate have a place in an investor's portfolio?
 - Ways to take exposure in gold
 - Ways to take exposure in real estate
- Insurance and Wealth Protection
 - Life Insurance
 - Health Insurance
 - Vehicle Insurance
 - Home Insurance
- A comprehensive portfolio
 - Constructing a comprehensive portfolio
 - Tracking a portfolio
 - Evaluating performance of a portfolio
 - Rebalancing a portfolio











MODULES

Month 3

Financial Planning

NSE Knowledge Hub

Self-paced

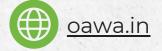
- Risk Profiling
- Model Portfolio
- Portfolio maintenance & rebalancing
- Risk-adjusted return
- Performance attribution
- Estate Planning
 - Inter-generational wealth management
- How to Acquire and Manage a Client?
 - Client Connect Protocol
 - Client Retention Strategy
- Effective Communication in the workplace Certified by DeakinCo

Self-paced

- Professional communication
- Persuasive communication
- Interpersonal communication
- Acing Job Interviews
 - Key traits needed to start a career as a financial advisor
- Career options as a Financial Advisor
 - As an Employee
 - As an Entrepreneur
- Handling Client meetings
 - The practical approach











MEET THE FACULTY



Jitender Kumar ICAI,IFIM,NMIMS



Prof Makarand Bhopatkar CFAADIA-UAE,SP JainGlobal



Prof V Rajamanuri NMIMS,NISM



Om Ahuja Ex Brigade Group,JLL, ABN Amro, Merrill Lynch



Dr Santi Suresh SIES,Mumbai



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Joydeep SenEx- BNP Paribas



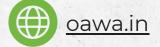
Dr Tejinder Singh Rawal M.Com.M.A.(Economics),M.A.(Public Administration),MA(Urdu),MA(English lit.) L.B.,FCA,DISA,CISA,CISM,PhD(Tax)



Dr Satish Shrivastav NADT, Tufts, Boston, Harvard, Stanford

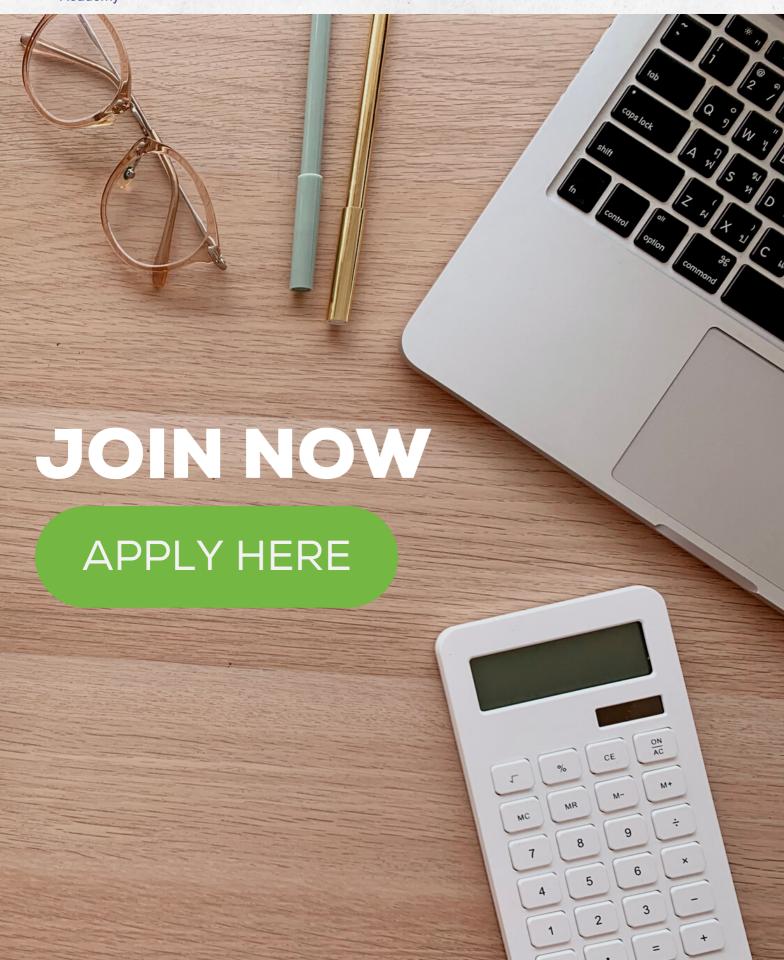


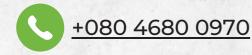










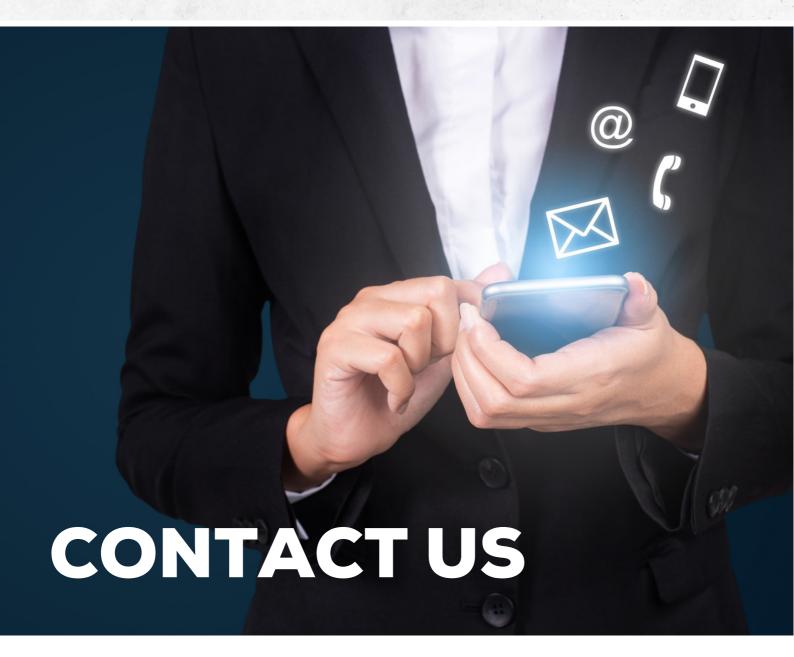


















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